**Agilent Technologies
Success Partnership Program**
H2375AW

Essential Services, Expert Advice

Whenever you use state-of-the-art test systems, you can count on the fact that you'll need some training and consulting to get the full benefit from your investment. But how much training and consulting do you really need? What will it take to make you successful with your test systems? And how can you make sure your test assets help you meet your business goals?

Important questions, simple answer.

The Agilent **Success Partnership Program** allows you to evaluate and purchase Agilent services in much the same way you obtain a capital asset: Our test experts work with your team to define your business objectives, evaluate your company's resources and skill levels, and determine which Agilent services you'll need over the course of a year to meet your business goals. Then we build a service package specifically for you, combining a flexible group of services that can be obtained from Agilent as needed.

With the Success Partnership Program, services are pre-paid, so you can bring them on-site fast. You get the assistance you need, when you need it, in a variety of service categories including:

- Application Development
- Programming Assistance
- Ramp to Production Assistance
- Relocation Assistance
- Training Classes
- Technology-Specific Consulting
- Throughput Enhancement

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Expert Advice

True to its name, the Success Partnership Program helps you succeed through partnership with Agilent. We consult with you to make sure you get a complete solution that makes sense for your unique business situation.

• We'll provide an objective "needs analysis" that evaluates your business goals and identifies areas where services are needed to provide a crucial boost in manpower or knowledge.

• Then we'll build a custom package to meet your goals. The package is flexible, the services are interchangeable, so if business conditions change, you can adjust your service deliverables accordingly.

• Finally, we'll deliver the exact training and consulting services you choose, and conduct quarterly reviews to make sure your goals are being reached.

One PO, No Hassles

With the Agilent Success Partnership Program, a year's worth of professional services can be consolidated on one purchase order (PO) or included as a single option as part of a new system order. Either way, you get Agilent expert services fast, without having to generate a new PO every time you need a training class, debug assistance or help relocating a test system. The services you need are pre-paid, so they can be delivered to your door with a phone call.

Easy to Track, Easy to Use

Monthly reports via e-mail provide an itemized accounting of services used and balance on account. You'll know exactly what kinds of services you're using, and how much pre-paid consulting time remains in your package. You'll get good information to help you monitor trends, evaluate service needs objectively, and simplify budgeting for future service purchases.

Essential Services at a Discount

Incentives may be available when you buy a service package at the time of hardware purchase. Details vary across product lines. To get all the details, please contact your Agilent sales representative today.

How much training and consulting do you need to get the best result with your test systems? Agilent can help you figure it out. We partner with your test team to build a total solution that makes sense for your business. You get a year's worth of essential services with one transaction and one purchase order.

Services You Can Use

With the Success Partnership Program, you mix-and-match the exact services you need, build a custom package, then take delivery of those services as you need them. Here's a partial list of the services that are available today under this program.

Agilent 3070 Services
• User Fundamentals Training
• Throughput Enhancement Services
• Resident Professional Services
• One Day On-Site Assistance
• Consulting Services
• Boundary Scan Services
• Flash Programming Services
• Relocation Services

Agilent 5DX Services
• Paperless Repair Training
• Programming Success Package
• Application Development Service
• Consulting Services
• Relocation Services

Agilent AOI Services
• Consulting Services
• Relocation Services

Electronic Manufacturing Test Services Network (EMTSN)
• Design for Test Review
• Test Development
• Model Development
• Project Management

This offering grows constantly! For an up-to-the-minute snapshot, bookmark our site and visit often: **www.agilent.com/go/manufacturing**, then click on any test platform and follow the link for Professional Services.

To Learn More

For more information about Agilent Technologies' products and solutions in electronics manufacturing, visit our website: **http://www.agilent.com/go/manufacturing.** To learn about other Agilent test and measurement products, applications and services, or for a current sales office listing, visit our website: **http://www.agilent.com/find/tmdir.** You can also contact one of the following centers during normal business hours and ask for a test and measurement sales representative.

United States:
(tel) 1 800 447 8378

Canada:
(tel) 1 800 447 8378
(fax) (905) 282 6300

Latin America:
(tel) 011-52-3-134-5841

Europe:
(tel) +31 20 547 2323
(fax) +31 20 547 2290

Japan:
(tel) 426-56-7498
(fax) 426-60-7532
toll free 0120-802-363 inside Japan

Asia Pacific:
(tel) (65) 215-8370
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